

Helpful Tips From The Professionals At Hyde IBS

Welcome to the New Year! New dreams, new products, new stories, new people. This time of the year brings a renewed sense of hope and commitment. At Hyde, we appreciate the day-in, day-out effort put forth by our customers, distributors, vendor and employees throughout the year to be the best at what they do. Here's to a great 2017!

As you move into the year, if you have a unique cutting application that calls for a solution, e-mail us at info@hydeblades.com and we can help create new opportunities for your business today and in the future.

CUSTOMER SPOTLIGHT:

AFTER 50 YEARS IN THE POULTRY BUSINESS, HILL PARTS COMMITMENT TO CUSTOMER SERVICE AND QUALITY PRODUCTS HASN'T WAIVERED



Original R&D compound in 1969

We believe the customer is the reason we are in business and deserves defect-free products, outstanding support and fair prices.

Hill Parts, in Ball Ground, GA, is a provider of aftermarket parts and blades to the poultry industry in the U.S. and Canada. The founder, Carl J. Hill, was a pioneer in the development of poultry processing automation for the fledgling poultry industry. He was the inventor of peeler rolls and the first to develop an effective gizzard processing machine.

In 1969, Hill & Sons, Inc. opened for business as a research and development shop devoted to developing gizzard equipment and manufacturing its replacement parts.



In 1981, under the trade name Hill Parts, the company began to concentrate all of its capabilities on the manufacture of spare parts for a variety of poultry processing machines. From almost the beginning, Hill Parts has partnered with Hyde IBS as its primary supplier of quality blades designed specifically for the marketplace.

Hill's broad line of OEM quality blades consists of many shapes and sizes for a wide array of applications. These include circular blades, vent blades, straight blades, razors, bandsaw blades and toothed blades for packagers. The wide array of blades offered by Hill is a great match for Hyde's manufacturing capabilities. With our "Made in the USA" blades and Hill's shop floor presence and the fact that we share the same philosophies and commitment on service, the result is a combination that's hard to beat for our customers.

Visit Hill Parts website at http://www.hillparts.com/

TRADE SHOW SCHEDULE

Visit us at these upcoming trade shows or conventions:

January 31 – February 2, 2017 Int'l Production and Processing Expo (IPPE)(Food Processing), Atlanta, GA

February 7 - 9, 2017 Plastec West (Plastics), Anaheim, CA

February 13 - 16, 2017 IDCO Group Tradeshow (Hose/Belting), Fort Worth, TX

March 6 - 8, 2017 Plastics Recycling 2017 (Plastics), New Orleans, LA

March 19 - 21, 2017 Seafood Expo North America (Food Processing), Boston, MA

March 28 - April 2, 2017 CAFA Convention (Abrasives), Miramar Beach, FL

April 2 - 6, 2017 NAHAD Convention (Hydraulic Hose), San Antonio. TX

April 22 - 25, 2017 ISA Convention Show (General Industrial), Denver, CO

June 20 - 22, 2017 United Fresh 2017 Show (Food Processing), Chicago, IL





LEADING EDGE PRODUCT #1:

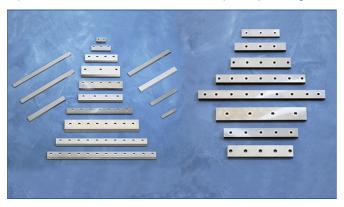
PRECISION ROTOR AND BED KNIVES ENGINEERED FOR EXTENDED PERFORMANCE ON PLASTICS STRAND PELLETIZERS

Designed for high performance and long life for the plastics processing industry, precision **Rotor and Bed Knives** from **PDK Design & Grinding**, a division of Hyde IBS, are manufactured from a broad spectrum of materials to consistently produce high-quality plastic pellets for compounders of a variety of engineered and filled materials.

PDK excels in the engineering of extreme wear-resistant tungsten carbide strand pelletizer rotor and bed knives. Manufactured with a broad range of different materials including stellite, ceramic, CPM, stainless steel, as well as multiple grades of carbide, these Rotor and Bed Knives provide extreme wear resistance for longer periods of operation with fewer sharpenings. Knives are ground and sharpened to exacting tolerances using state-of-the-art CNC technology for an accurate and precise fit for ease in changeovers and bed knife gapping.

PDK manufactures precision rotor and bed knives providing application-driven solutions for most strand pelletizers and range in size to accommodate 4" to 40" in cutting width and they are available in stock for most common sizes.

For more information, visit our website and download our brochure at: http://www.industrialbladesandknives.com/markets/plastics-processing/



HAPPENINGS AT HYDE: MANUFACTURING FINANCE VETERAN JOINS HYDE

We are pleased to announce that **Richard "Rick" Howard** has been hired in a newly created position of controller here at Hyde. In this position, Howard will oversee the finance department.

Rick brings over 30 years of accounting experience in manufacturing environments. At Hyde IBS and for the Hyde Group of Companies, he will be responsible for financial statement reporting, cost accounting, inventory management, budgeting and overhead analysis, and manufacturing order monitoring.

Prior to joining us, Rick was with Simonds International in Fitchburg, MA, where he had been the plant controller for three of their manufacturing facilities. In this position, he was heavily involved in all aspects of financial statement reporting and analysis.

Please welcome Rick to our (and your) team!







Our Solid Steel Offer: Receive a refund if you are not satisfied with our product in the first 60 days!

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Join us on LinkedIn and read about everything from new trends in food processing and in many other industries served by Hyde, new product developments, manufacturing solutions and more. You'll also find specials on certain products found

Visit us at Hyde IBS's company page on LinkedIn at: https://www.linkedin.com/company/5266567



Hyde Industrial Blade Solutions — Solutions You Can Count On! $^{\mathsf{TM}}$



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